

## EPoS Case Study

# Barnplants Garden Centre

Barnplants Garden Centre are a small Garden Centre & retail nursery with ambitions to develop further. Their enthusiasm for gardening, coupled with their knowledge and customer service, makes it a great place to visit.

Barnplants freely admit that they always knew that they needed an EPoS system, but never believed they could afford it. Easitill showed them that the right system in place would be affordable, and good value for money in the long run.

*"People who were against the idea of going from manual systems to a computerised system are now really realising the benefits and how much easier it makes their jobs. It's great being able to look at reports and see instantly what's selling and what's not." Says Julie*

Barnplants purchased an Easitill EPoS system in January 2011.

They now have in place a Master Till and networked Slave Till at the point of sale, which allows back office data management to be separated from Till sales operations.

The Master System is proving very successful with product specific re-order levels helping to keep abreast of ordering during seasonal highs and lows.

Even the till staff commented *"The system is really easy to use and we all got used to using it quickly. Even those who weren't keen on change and aren't very computer literate have had no problems learning it."*



Together with the help of Easitill EPoS Engineers Barnplants have used the Easitill Custom Label Designer and templates to create their own branded labels for all their nursery and retail plants.

Barnplants grow and provide nursery plants, have a Garden Centre, Farm Shop, display gardens and are now happy to be an Easitill reference site for small to medium Garden Centres thinking about converting to EPoS.